

**Bid Document/ बिड दस्तावेज़**

Bid Details/बिड विवरण	
<b>Bid End Date/Time/बिड बंद होने की तारीख/समय</b>	03-06-2024 13:00:00
<b>Bid Opening Date/Time/बिड खुलने की तारीख/समय</b>	03-06-2024 13:30:00
<b>Bid Offer Validity (From End Date)/बिड पेशकश वैधता (बंद होने की तारीख से)</b>	90 (Days)
<b>Ministry/State Name/मंत्रालय/राज्य का नाम</b>	Ministry Of Petroleum And Natural Gas
<b>Department Name/विभाग का नाम</b>	Na
<b>Organisation Name/संगठन का नाम</b>	Hindustan Petroleum Corporation Ltd
<b>Office Name/कार्यालय का नाम</b>	Petroleum House
<b>Total Quantity/कुल मात्रा</b>	1
<b>Item Category/मद केटेगरी</b>	Heat Exchanger
<b>MSE Exemption for Years of Experience and Turnover/ अनुभव के वर्षों से एमएसई छूट</b>	No
<b>Startup Exemption for Years of Experience and Turnover/ अनुभव के वर्षों से स्टार्टअप छूट</b>	No
<b>Document required from seller/विक्रेता से मांगे गए दस्तावेज़</b>	Additional Doc 1 (Requested in ATC),Additional Doc 2 (Requested in ATC),Additional Doc 3 (Requested in ATC),Additional Doc 4 (Requested in ATC) *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer
<b>Bid to RA enabled/बिड से रिवर्स नीलामी सक्रिय किया</b>	Yes
<b>RA Qualification Rule</b>	H1-Highest Priced Bid Elimination
<b>Type of Bid/बिड का प्रकार</b>	Two Packet Bid
<b>Time allowed for Technical Clarifications during technical evaluation/तकनीकी मूल्यांकन के दौरान तकनीकी स्पष्टीकरण हेतु अनुमत समय</b>	2 Days
<b>Inspection Required (By Empanelled Inspection Authority / Agencies pre-registered with GeM)</b>	No
<b>Evaluation Method/मूल्यांकन पद्धति</b>	Total value wise evaluation

**EMD Detail/ईएमडी विवरण**

Required/आवश्यकता	No
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**ePBG Detail/ईपीबीजी विवरण**

Advisory Bank/एडवाइजरी बैंक	ICICI
ePBG Percentage(%) / ईपीबीजी प्रतिशत (%)	5.00
Duration of ePBG required (Months) / ईपीबीजी की अपेक्षित अवधि (महीने).	21

(a). EMD & Performance security should be in favour of Beneficiary, wherever it is applicable./ईएमडी और संपादन जमानत राशि, जहां यह लागू होती है, लाभार्थी के पक्ष में होनी चाहिए।

**Beneficiary/लाभार्थी :**

Senior Manager Materials  
Petroleum House, NA, Hindustan Petroleum Corporation Ltd, Ministry of Petroleum and Natural Gas  
(Vengada Naveen Kumar)

**Splitting/विभाजन**

Bid splitting not applied/बोली विभाजन लागू नहीं किया गया.

**Reserved for Make In India products**

Reserved for Make In India products	Yes
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**MSE Purchase Preference/एमएसई खरीद वरीयता**

MSE Purchase Preference/एमएसई खरीद वरीयता	Yes
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1. Bid reserved for Make In India products: : Procurement under this bid is reserved for purchase from Class 1 local supplier as defined in public procurement (Preference to Make in India), Order 2017 as amended from time to time and its subsequent Orders/Notifications issued by concerned Nodal Ministry for specific Goods/Products. However, eligible micro and small enterprises will be allowed to participate. The minimum local content to qualify as a class 1 local supplier is denoted in the bid document. All bidders must upload a certificate from the OEM regarding the percentage of the local content and the details of locations at which the local value addition is made along with their bid, failing which the bid is liable to be rejected. In case the bid value is more than Rs 10 Crore, the declaration relating to percentage of local content shall be certified by the statutory auditor or cost auditor, if the OEM is a company and by a practicing cost accountant or a chartered accountant for OEMs other than companies as per the Public Procurement (preference to Make-in -India) order 2017 dated 04.06.2020 . In case Buyer has selected Purchase preference to Micro and Small Enterprises clause in the bid, the same will get precedence over this clause.

2. Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned

Ministry. If the bidder wants to avail the Purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service. If L-1 is not an MSE and MSE Seller (s) has/have quoted price within L-1+ 15% (Selected by Buyer) of margin of purchase preference /price band defined in relevant policy, such Seller shall be given opportunity to match L-1 price and contract will be awarded for 25%(selected by Buyer) percentage of total QUANTITY. The buyers are advised to refer the OM No.F.1/4/2021-PPD dated 18.05.2023

[OM No.1 4 2021 PPD dated 18.05.2023](#) for compliance of Concurrent application of Public Procurement Policy for Micro and Small Enterprises Order, 2012 and Public Procurement (Preference to Make in India) Order, 2017.

3. Reverse Auction would be conducted amongst all the technically qualified bidders except the Highest quoting bidder. The technically qualified Highest Quoting bidder will not be allowed to participate in RA. However, H-1 will also be allowed to participate in RA in following cases:

- If number of technically qualified bidders are only 2 or 3.
- If Buyer has chosen to split the bid amongst N sellers, and H1 bid is coming within N.
- In case Primary product of only one OEM is left in contention for participation in RA on elimination of H-1.
- If L-1 is non-MSE and H-1 is eligible MSE and H-1 price is coming within price band of 15% of Non-MSE L-1
- If L-1 is non-MII and H-1 is eligible MII and H-1 price is coming within price band of 20% of Non-MII L-1

## Heat Exchanger ( 1 pieces )

(Minimum 50% Local Content required for qualifying as Class 1 Local Supplier)

### Technical Specifications/तकनीकी विशिष्टियाँ

Buyer Specification Document/क्रेता विशिष्टि दस्तावेज़	<a href="#">Download</a>
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### Consignees/Reporting Officer/परेषिती/रिपोर्टिंग अधिकारी and/ तथा Quantity/मात्रा

S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Kavuri Venkata Raghavendra Rao	530011, HPCL, Visakh Refinery, PB No. 15, Malkapuram, Visakhapatnam-530011	1	420

## Buyer Added Bid Specific Terms and Conditions/क्रेता द्वारा जोड़ी गई बिड की विशेष शर्तें

### 1. Generic

Bidder shall submit the following documents along with their bid for Vendor Code Creation:

- Copy of PAN Card.

- b. Copy of GSTIN.
- c. Copy of Cancelled Cheque.
- d. Copy of EFT Mandate duly certified by Bank.

## 2. **Buyer Added Bid Specific ATC**

Buyer Added text based ATC clauses

### 1. SCOPE OF SUPPLY:

The scope of work includes design, fabrication and supply of complete plate heat exchanger assembly as per the details mentioned in the GA drawings attached with the tender. Only external measurements, process parameters, metallurgy and mating flange details are given in the tender. Internal details are to be designed by the agency.

Agency shall submit the drawings for HPCL approval. After HPCL drawing review/approval, agency shall procure all the raw material, fabricate, test as per drawing/QAP/applicable standards and supply the exchanger as per enquiry lines.

i) Vendor shall carefully read and understand all the tender requirements and other requirements indicated in the attached Drawings and QAP.

ii) QAPs attached is final & to be adhered to fully. No change in QAP is allowed. Vendor need not submit QAP for approval at any stage. Any deviation to QAP is not acceptable & tender shall be liable for rejection.

iii) Vendor shall obtain clarifications regarding scope of supply, if any, from HPCL prior to submitting bids.

iv) Offers not meeting any of the technical specifications mentioned in this tender shall be summarily rejected.

v) TPI is in the scope of the agency.

vi) In case vendor wish to offer superior or equivalent MOC of components, those can be mentioned in the offer with adequate technical justification / standards. The commercial implications arise due to these changes in specifications which are approved by HPCL are borne by agency. HPCL recommends following the specifications provided in the tender as it is without any modifications.

2. DRAWING APPROVAL: Drawing approval is required. Vendor to submit the drawings within 2 weeks from the date of PO/LOA.

HPCL shall review and approve the drawings within 4 weeks.

3. APPLICABLE QUALITY ASSURANCE PLAN (QAP): S-53 (Plate Type Heat Exchanger)

### 4. DELIVERY PERIOD:

All material shall be delivered to HPCL-VR warehouse within 14 months from the date of PO/LOA.

Material shall be door delivered to designated area within the Refinery during working hours (08:00 hr to 16:00 hr) on working days. The date on which material reaches HPCL-VR Warehouse shall be considered as date of delivery. Vendor to obtain dispatch clearance from HPCL before material dispatch.

Delivery period is inclusive of time required for drawing approval by HPCL. Time delay due to late submission or submission of incorrect drawings or submission of unclear details shall be considered as delay from the vendor.

Vendor shall note that the material shall be accompanied by all the documents as listed under "Documentation".

#### 5. MATERIAL LOADING & FORWARDING:

Exchanger assembly shall be properly packed & loaded on Transport Vehicle to ensure no transit damages.

Spares to be sent separately in wooden boxes.

Equipment tag number, Manufacturer's symbol shall be clearly marked.

Exchanger has to be transported under Nitrogen purge condition.

Material to be sent through dedicated truck only.

#### 6.0. SPECIFIC NOTES:

##### 6.1. Third Party Inspection:

a. TPI is required. TPI & NDT scope specified in the QAP is to be complied without any deviation. Stage wise clearance to be obtained as per QAP. At every stage of QAP vendor shall forward relevant certificates / documents in support of the satisfactory completion of inspection activity at that stage as per QAP and shall take clearance from HPCL prior to proceeding further. All Original TPI clearance certificates to be furnished to HPCL along with the delivery of the material.

b. In addition to the above, HPCL or HPCL appointed TPI shall have access to inspect the material at any critical stage as per HPCL requirement.

c. TPI certificate of only the following agencies shall accompany material supply. Other inspection agencies are not acceptable.

- i. American Bureau of Shipping (ABS)
- ii. Bureau VERITAS (BVIS)
- iii. Certification Engineers International Limited (CEIL)
- iv. Det Norske VERITAS(DNV)
- v. Indian Register of Shipping (IRS)
- vi. Lloyd's Register Inspection Services (LRIS)
- vii. Quality Evaluation & Systems Team PVT Ltd (QUEST)
- viii. Societe General de Surveillance (SGS)
- ix. Tata Projects Ltd (TPL)
- x. TUV Sud South Asia (Affiliated to TUV Sud, Germany)
- xi. TUV India Pvt Ltd (Affiliated to TUV Nord, Germany)
- xii. PDIL (Project and development India limited)

d. Testing: All the physical & chemical testing are to be carried out at NABL approved laboratories only.

e. In the event of any material or workmanship failure while inspection cost of the resulting repairs / replacement and re-inspection shall be borne by vendor.

f. Any omission/failure on the part of third-party inspection to disapprove/reject shall not be construed to be an acceptance of any defective work by HPCL. If fabrication defects are detected by HPCL at any stage, vendor to rectify or replace the items at no extra cost.

## 6.2. Documentation:

Vendor to submit the given below documents along with the supply of plate heat exchanger assembly at Refinery warehouse.

- a. Certificates: Two sets of hard copies (including one set of soft copy) of material Test Certificates as mentioned in QAP, TPI Inspection reports, dimensional reports, TPI clearance certificate, Guarantee certificate, etc.
- b. Drawings: Three sets of full size As Built drawing prints (including fabrication drawings) + 1 full size soft copy along with Auto Cad drawings (in CD). All As Built Drawings after submission shall become property of HPCL and HPCL shall use them as deemed fit. Any deviation regarding submission of drawings is not acceptable and subjected for technical rejection.
- c. All TC/ MTC for procured material to be given along with TPI Stamp with vendors name for approval before usage and QAP stage wise approval to be followed.

## 7. GUARANTEE CLAUSE:

The supplies made against this tender/order shall be fully guaranteed against any manufacturing defects/ poor workmanship/inferior quality etc. for a period of 12 months from the date of usage or 18 months from the date of supply whichever is earlier. In case, any defect arises during this period, agency shall replace the defective components at no extra cost.

## 8. STENCILING / MARKING:

- a. Equipment details should be clearly mentioned in the name plate of the exchanger assembly.
- b. Vendor mark must be clearly hard stamped on cover plate of the exchanger. TPI hard stamp area to be circled with paint for easy visibility.

## 9. DOCUMENTS TO BE SUBMITTED ALONG WITH THE TECHNICAL BID:

- i. Agency shall submit a self-declaration stating that they will design the exchanger in such a way that it should match to the existing footprints and the external piping, while complying to all the heat transfer and flow rate requirement as per the GA drawing, without any modification.

## 10. Notes Regarding Performance Bank Guarantee Confirmation:

Bank Guarantee from Nationalized Bank/ Scheduled Bank (other than Cooperative bank) along with the following:

- The issuing bank is on SFMS platform
- BG contains following details:
  - o Beneficiary's bank Name: ICICI Bank
  - o IFSC Code: ICIC0000393.
  - o HPCL's Customer ID: 508902133
- BG Issuing Bank should send the BG Issuance advice through SFMS to HPCL's designated Banker: ICICI Bank, Backbay Branch, Mumbai (IFSC: ICIC0000393)
- BG Issuance advice should mention applicable Unique Identifier Code (UIC) in row/field number 7037 of SFMS Delivery Report.

HPCL Location	Unique Identifier Code (UIC)
Visakh Refinery	HPCL508902133VR

The BG should be submitted as per HPCL's format along with print out of SFMS Delivery report from the BG Issuing Bank Branch

11. Acceptance of offers received shall be subject to clearance of all technical/quality and any other issues pertaining to the vendor at HPCL. HPCL's decision shall be final and binding on the vendor.

12. Vendor shall ensure that the final rate submitted in the price bid is inclusive of all taxes, duties & extras.

13. Bidders to upload following documents along with offer submission.

PAN CARD

GST CERTIFICATE

CERTIFICATE OF INCORPORATION

LETTERHEAD COPY - AS ADDRESS PROOF WITH LATEST CONTACT DETAILS (EMAILS, PHONE Nos. & addresses)

BANK MANDATE FORM

CANCELLED CHEQUE

VALID AND LATEST MSME CERTIFICATE

14. Terms & Conditions mentioned in the HPCL's tender shall prevail over GEM GTC wherever applicable.

## Disclaimer/अस्वीकरण

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization, whereby Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specifications and / or terms and conditions governing the bid. If any clause(s) is / are incorporated by the Buyer regarding following, the bid and resultant contracts shall be treated as null and void and such bids may be cancelled by GeM at any stage of bidding process without any notice:-

1. Definition of Class I and Class II suppliers in the bid not in line with the extant Order / Office Memorandum issued by DPIIT in this regard.
2. Seeking EMD submission from bidder(s), including via Additional Terms & Conditions, in contravention to

exemption provided to such sellers under GeM GTC.

3. Publishing Custom / BOQ bids for items for which regular GeM categories are available without any Category item bunched with it.
4. Creating BoQ bid for single item.
5. Mentioning specific Brand or Make or Model or Manufacturer or Dealer name.
6. Mandating submission of documents in physical form as a pre-requisite to qualify bidders.
7. Floating / creation of work contracts as Custom Bids in Services.
8. Seeking sample with bid or approval of samples during bid evaluation process. (However, in bids for [attached categories](#), trials are allowed as per approved procurement policy of the buyer nodal Ministries)
9. Mandating foreign / international certifications even in case of existence of Indian Standards without specifying equivalent Indian Certification / standards.
10. Seeking experience from specific organization / department / institute only or from foreign / export experience.
11. Creating bid for items from irrelevant categories.
12. Incorporating any clause against the MSME policy and Preference to Make in India Policy.
13. Reference of conditions published on any external site or reference to external documents/clauses.
14. Asking for any Tender fee / Bid Participation fee / Auction fee in case of Bids / Forward Auction, as the case may be.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

[This Bid is also governed by the General Terms and Conditions/ यह बिड सामान्य शर्तों के अंतर्गत भी शासित है](#)

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws./जेम की सामान्य शर्तों के खंड 26 के संदर्भ में भारत के साथ भूमि सीमा साझा करने वाले देश के बिडर से खरीद पर प्रतिबंध के संबंध में भारत के साथ भूमि सीमा साझा करने वाले देश का कोई भी बिडर इस निविदा में बिड देने के लिए तभी पात्र होगा जब वह बिड देने वाला सक्षम प्राधिकारी के पास पंजीकृत हो। बिड में भाग लेते समय बिडर को इसका अनुपालन करना होगा और कोई भी गलत घोषणा किए जाने व इसका अनुपालन न करने पर अनुबंध को तत्काल समाप्त करने और कानून के अनुसार आगे की कानूनी कार्यवाई का आधार होगा।

**---Thank You/धन्यवाद---**